

133 W. Concho Ave
Suite 301
San Angelo, TX 76903
tel. 325.895.5721



QUOTE
AAAQ2320
Dec 22, 2017

Quoted To:

Sutton County JP
Joseph Harris
P.O. Box 165
Sonora, TX 76950
United States

Prepared By:

Ray Bertrand
ray@sniderit.com
325-340-4362

Phone 325-387-5060
Fax 325-387-6122

Here is the quote you requested.

Description	Unit Price	Qty	Ext. Price
Server, Storage, Backup			
<input type="checkbox"/> Dell PowerEdge T640 Chassis with up to 16, 2.5" Hot Plug Hard Drives, Tower Configuration (2) Intel® Xeon® Silver 4108 1.8G, 8C/16T, 9.6GT/s 2UPI, 11M Cache, Turbo, HT (85W) DDR4-2400 4) 16GB RDIMM, 2666MT/s, Dual Rank PERC H730P+ Adapter RAID Controller, 2GB NV Cache (8) 600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive C7, Unconfigured RAID for HDDs or SSDs (Mixed Drive Types Allowed) (2) Intel Ethernet I350 QP 1Gb Server Adapter iDrac9, Enterprise IDSDM and Combo Card Reader 2x 16GB microSDHC/SDXC Card DVD+/-RW, SATA, Internal Casters for PowerEdge Tower Chassis Security Bezel (2) NEMA 5-15P to C13 Wall Plug, 125 Volt, 15 AMP, 10 Feet (3m), Power Cord, North America Dual, Hot-plug, Redundant Power Supply (1+1), 750W 5-pack of Windows®; Server 2016,2012 USER CALs (Standard or Datacenter) 10-pack of Windows®; Server 2016,2012 USER CALs (Standard or Datacenter) VMware ESXi 6.0 U3 Embedded Image on Flash Media 5 Year ProSupport and NBD On-site Service	\$10,999.99	1	\$10,999.99
<input type="checkbox"/> Datto NAS 3 Professional 10TB Storage \$399.00 a month	\$3,999.99	1	\$3,999.99
<input type="checkbox"/> Datto Siris 3 Business 2TB Server Backup Device \$499.00 a month	\$1,799.99	1	\$1,799.99
<input type="checkbox"/> MinuteMan 1500VA Battery Backup	\$377.00	2	\$754.00

Description	Unit Price	Qty	Ext. Price
<input type="checkbox"/> Windows Server Standard 2016 - 16 Core	\$739.99	2	\$1,479.98
<input type="checkbox"/> Mikrotik Router	\$120.00	1	\$120.00
<input type="checkbox"/> Shipping	\$65.00	1	\$65.00
<input type="checkbox"/> Install Setup 3 Virtual Servers - AD, JP, Sheriff Setup NAS for Secondary Storage Install Hill County for the JP - move exiting Hill Country data from existing PC, set up on 4 computers, test De-Activate Hill Country on existing PC hosting the data Copy sheriff data from old server to new server, set up access, test De-commission the Sheriff server Set up Datto for Virtual Servers 2 Trips 2 Techs	\$4,500.00	1	\$4,500.00
Note			
\$399.00 a month for the NAS OffSite Baackup			
\$459.00 a month for the Datto Backup			

SubTotal

\$23,718.95

Wireless Project - JP to Annex, Annex to Sheriff, Library to Sheriff

<input type="checkbox"/> Rocket 5 AC Prism Gen2	\$399.99	1	\$399.99
<input type="checkbox"/> Nanostation 5 AC Loco	\$89.99	3	\$269.97
<input type="checkbox"/> 5Ghz 13dbi Omni Antenna	\$239.99	1	\$239.99
<input type="checkbox"/> Non Penetrating roof mounts for Annex/Sheriff's office (flat roof)	\$129.99	1	\$129.99
<input type="checkbox"/> Swing arm mount (Sheriff)	\$19.99	1	\$19.99
<input type="checkbox"/> Lightning Surge Protectors	\$19.99	4	\$79.96
<input type="checkbox"/> Cinder blocks for non-pen roof mounts	\$15.00	6	\$90.00
<input type="checkbox"/> 10' piece of 1 ¼" IMC Conduit	\$39.99	1	\$39.99
<input type="checkbox"/> 3' Tripod	\$129.99	1	\$129.99
<input type="checkbox"/> Miscellaneous cable, screws, zip ties, silicone, hardware	\$500.00	1	\$500.00

Description	Unit Price	Qty	Ext. Price
<input type="checkbox"/> Install Wireless products to connect Courthouse, Annex, and Sheriff's office 2 techs 2 trips	\$5,000.00	1	\$5,000.00
SubTotal			\$6,899.87

	Subtotal	\$30,618.82
	Tax	\$0.00
	Shipping	\$0.00
	Total	\$30,618.82

Unless otherwise stated, all labor is billed at our normal hourly rate for installation/support.

133 W. Concho Ave
 Suite 301
 San Angelo, TX 76903
 tel. 325.895.5721



QUOTE
 AAAQ2062
 Jul 19, 2017

Quoted To:

Sutton County
 Steve Smith
 300 E. Oak, Suite 4
 Sonora, TX 76950
 United States

Prepared By:

Ray Bertrand
 ray@sniderit.com
 325-340-4362

Phone 325-387-2711
Fax 325-387-5166

Here is the quote you requested.

Description	Unit Price	Qty	Ext. Price
<input type="checkbox"/> Xorcom CXE2048-1 PRI,8 FXS Analog Station Ports, 1 Year Software Assurance, 3 Year Extended Advance Replacement Warranty, RapidRecovery USB	\$3,699.99	1	\$3,699.99
<input type="checkbox"/> US-8-150W POE Switch	\$237.00	8	\$1,896.00
<input type="checkbox"/> Ubiquiti UniFi 16-Port 150W Switch	\$339.00	1	\$339.00
<input type="checkbox"/> Yealink T46G VoIP Phone	\$172.00	35	\$6,020.00
<input type="checkbox"/> 3ft CAT5e Patch Cable	\$4.00	35	\$140.00
<input type="checkbox"/> 10ft CAT5e Patch Cable	\$10.00	35	\$350.00
<input type="checkbox"/> CyberPower 700VA 400W SNMP/HTTP Rackmount	\$259.99	1	\$259.99
<input type="checkbox"/> 9U Wallmount Rack	\$159.99	1	\$159.99
<input type="checkbox"/> Installation Phone System - Mount and configure phone system, Provision phones, Build button templates to user specifications, Structure call routing to their needs, Includes 2 trips to Sonora, TX for 2 techs	\$6,000.00	1	\$6,000.00
SubTotal			\$18,864.97

NOTE This quote assumes that all CAT5e wiring is in place for all phones.

Unless otherwise stated, all labor is billed at our normal hourly rate for installation/support.

Subtotal	\$18,864.97
Tax	\$0.00
Shipping	\$0.00
Total	\$18,864.97

Sutton County Technology Snider Proposals Summary

Managed Services	Monthly	2018 Budget	2018/2019 Budget
Courthouse, Annex, Sheriff	\$ 3,299.00	\$ 23,093.00	\$ 39,588.00
Totals	\$ 3,299.00	\$ 23,093.00	\$ 39,588.00
Library - Oct. 1, 2018	\$ 840.00	\$ -	\$ 10,080.00
	\$ 4,139.00		\$ 49,668.00
Phone System Support	\$ 150.00	\$ 1,050.00	\$ 1,800.00
	\$ 4,289.00	\$ 24,143.00	\$ 51,468.00
JP	\$ 1,259.00	\$ 8,813.00	\$ 15,108.00

Covers Labor, Travel, and Backup

Server and Wireless Project	One Time Fee
JP's Budget	\$ 30,618.82

Phone System	One Time Fee
	\$ 18,864.97

Sutton County Phone Expense Analysis

Current Phone Expense

Cost that will remain	Cost	Numbers	
DPS	\$ 121.56		
Drivers License	\$ 171.99		
Civic Center	\$ 37.63		
CSCD	\$ 272.95		
FMFC Warehouse	\$ 40.52		
Copper Lines Used for Backup			
Sheriff	\$ 80.00		
Monthly Total	\$ 724.65	12	Yearly \$ 8,695.80

Numbers to consolidate on new Phone System			
Jail	\$ 60.91		
Sheriff	\$ 231.86		
Sheriff Internet	\$ 116.99		
Parks & Wildlife	\$ 46.47		
COG Warning Center	\$ 52.26		
Clerk Phone / Internet	\$ 326.12		
Tax Assessor	\$ 317.59		
Judge	\$ 95.06		
Judge Internet	\$ 83.51		
Auditor	\$ 86.04		
Treasurer	\$ 40.52		
JP	\$ 125.28		
D Court	\$ 40.52		
Library	\$ 175.05		
County Attorney	\$ 47.00		
Savings	\$ 1,623.13	12	\$ 19,477.56
			\$ 28,173.36
		Budget	\$ 30,000.00

New Cost with Fiber Internet Option - 2 Year Term

Monthly SIP Dial Tone	\$ 450.00	12	\$ 5,400.00
Monthly Savings	\$ 1,173.13	New Yearly	\$ 14,095.80
		Yearly Reduction	\$ 14,077.56
Frontier Fiber 50/50	\$ 825.00		
Monthly Reduction	\$ 348.13	Yearly Reduction	\$ 4,177.56

New Cost with Wireless Internet Option - 2 Year Term

Monthly PRI Dial Tone	\$ 700.00	12	\$ 8,400.00
Monthly Savings	\$ 923.13	New Yearly	\$ 17,095.80
		Yearly Reduction	\$ 11,077.56
VGI Wireless 50/25 - 3 yr	\$ 800.00		
Monthly Reduction	\$ 123.13	Yearly Reduction	\$ 1,477.56

Sutton County Technology Managed Services

County Offices - not including JP	Monthly	Yearly	One Time	Total
Platinum Managed Service Plan	\$ 2,720.00	\$ 32,640.00		
Datto Backup County Clerk	\$ 180.00	\$ 2,160.00		
Datto NAS Backup Sheriff	\$ 399.00	\$ 4,788.00		
	\$ 3,299.00	\$ 39,588.00		\$ 39,588.00
 Library - Oct. 1, 2018	 \$ 840.00	 \$ 10,080.00		 \$ 49,668.00
	\$ 4,139.00			
 Phone System Support	 150	\$ 1,800.00		 \$ 51,468.00
JP & Sheriff Office				
Server, Backup and Wireless Project			\$ 30,618.82	
Datto Backup Monthly - JP	\$ 459.00	\$ 5,508.00		
Platinum Managed Service Plan - JP	\$ 800.00	\$ 9,600.00		
	\$ 1,259.00	\$ 15,108.00	\$ 30,618.82	\$ 45,726.82

Device Breakdown per Office	Servers	Computers	Public PCs	Tablets
County Judge		3		
County / District Clerk	1	4	3	
Auditor	0	0		
Treasurer		0		
Sheriff	1	11		5
Tax Assessor		2		
Civic Center		0		
Juvenile Probation		1		
Road and Bridge		1		
County Totals - not including JP or Library	2	22	3	5

JP	2	4		
Library		2	14	